

# We need more Space Space Solutions

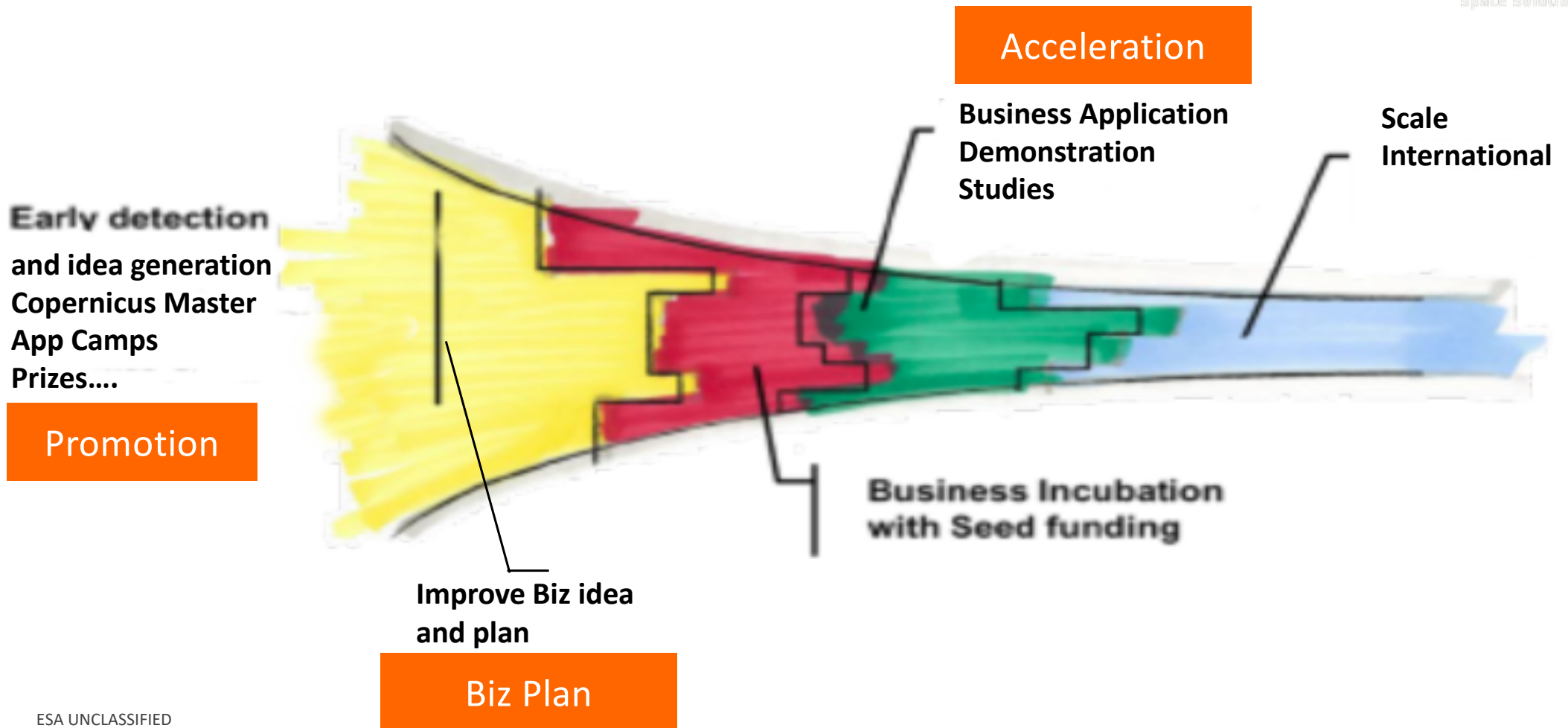
Frank M Salzgeber  
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ESA - European Space Agency

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# The funnel



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# ESA SPACE SOLUTIONS IS NOW LOCAL FOR COMPANIES IN EVERY MEMBER STATE\*

\*assuming new BICs in RO, PL in 2020  
LUX and Greece in 2021

**LEGEND**

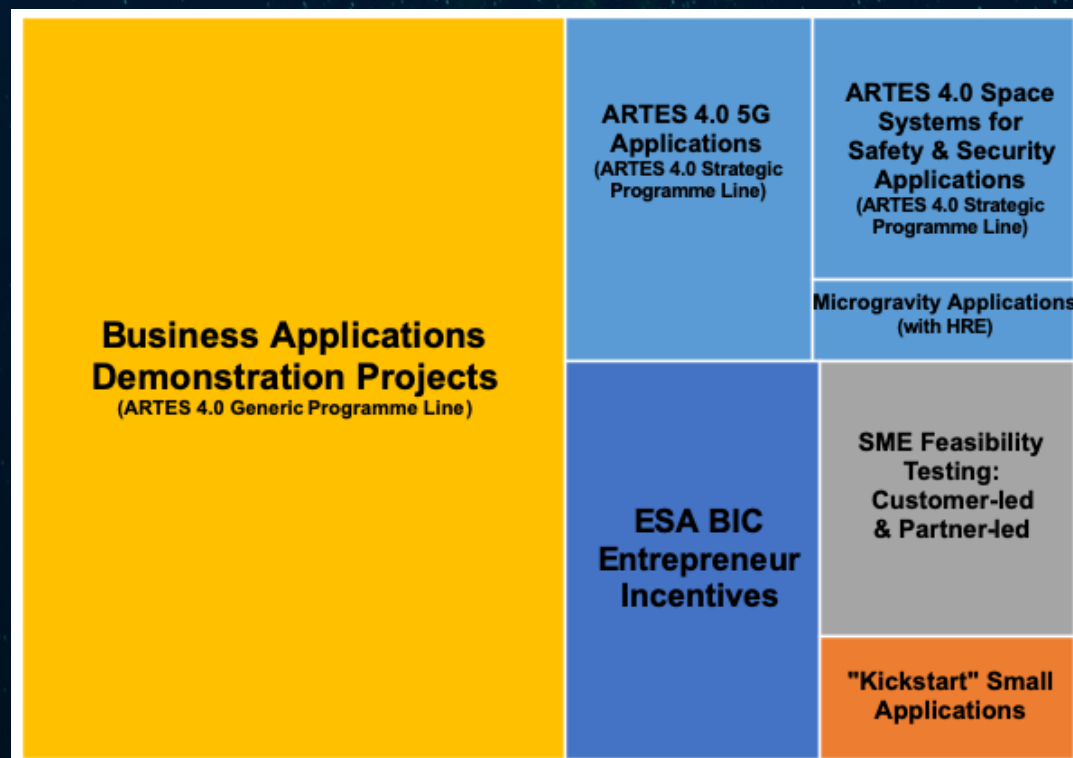
- ESA BIC
- ESA Technology Broker
- ESA Ambassadors







# TIA INDUSTRIAL COMMITMENTS IN DOWNSTREAM 2020-22



# We need more Space Space Solutions

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Technology Transfer: [techtransfer.esa.int](http://techtransfer.esa.int)  
Business Incubation: [business-incubation.esa.int](http://business-incubation.esa.int)  
Business Applications: [business.esa.int](http://business.esa.int)

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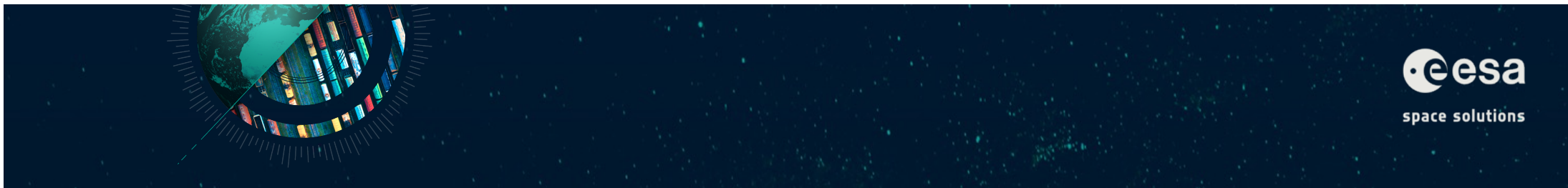
## → ESA SPACE SOLUTIONS

### The largest space innovation network in the world

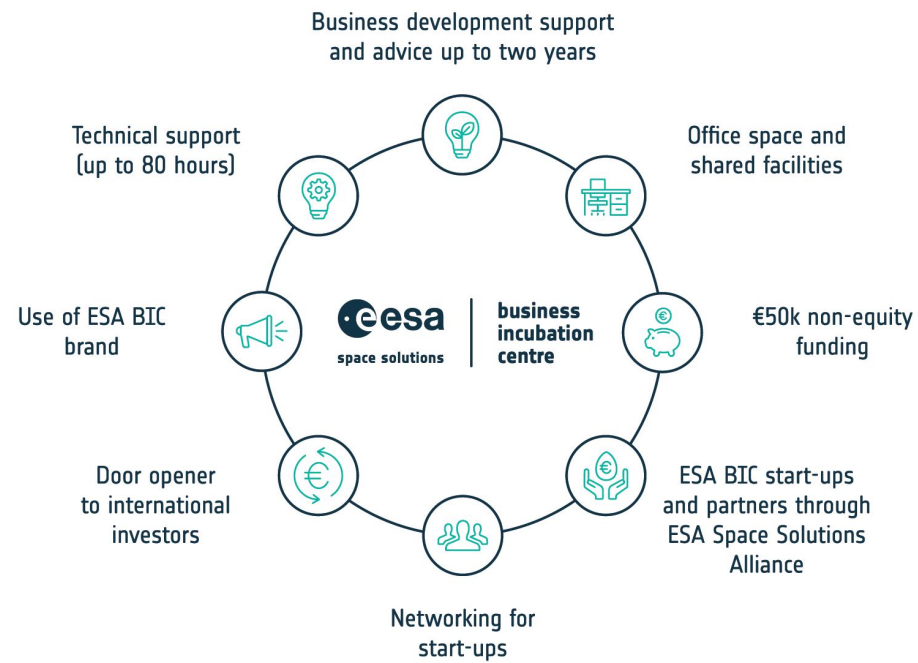
- The go-to place for great business involving space to improve everyday life.
- Supporting European start-ups and SMEs to develop businesses using space technology and data.
- Offering funding, business and technical support to help to generate successful business and create jobs.







→ ESA BUSINESS INCUBATION CENTRES



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